

NEW

from Intermec



Intermec are excited to announce their brand new Top Runners Program, bringing you top selling products at Intermec's best ever prices, throughout 2011.

The Top Runners Program takes selected models of Intermec's best selling products and brings them to you at the best possible prices. The Program is available exclusively through Authorised Intermec EMEA Distribution Partners.

Top Runners offers products from across the Intermec portfolio with great additional discounts, helping you to win more deals and maximise profits for you and your customers!

How does Top Runners support Partners?

- Minimum Project Registration value reduced to €7k exclusively for Top Runner CN50/CK3 projects
- Less admin and time spent on Price Exceptions
- Competitive pricing to target end users with
- Good margin available on Top Runners

Resellers win MORE deals and make MORE margin with Top Runners!

Introducing the Intermec Top Runners...

Product	Intermec Part Code	Description	Indicative Distribution Sell Price	Indicative End User Price
SR30 Scanners	225-728-003-TR	SR30 1D Kit -SR30AV Linear Imager, USB cable 6.5ft	€ 83	€ 99
	225-734-001-TR	SR30 2D Kit - SR30AATT00 (EA15), USB cable 6.5ft	€ 150	€ 180
SR61 Scanners	SR61BE0400-TR	SR61B Near/Far Area Imager (EX25) with Battery	€ 385	€ 450
	225-745-002-TR	Kit, SR61BE0400 (EX25)	€ 420	€ 495
PF8 Printers	PF8DA03000000-TR	PF8d, 203dpi (note - powercord must be ordered separately)	€ 174	€ 199
	PF8TA03100000-TR	PF8t, 203dpi (note - powercord must be ordered separately)	€ 201	€ 239
CK3 Handheld Computers	CK3B10D00E100-TR	CK3B, Numeric, EV12+,WM6WWE	€ 689	€ 828
	CK3B20D00E100-TR	CK3B, Alpha-Numeric, EV12+,WM6WWE	€ 689	€ 828
	CK3B30D00E100-TR	CK3B, Large Numeric, EV12+,WM6WWE	€ 689	€ 828
CN50 Handheld Computers	CN50ANU1EN20-TR	CN50A, Numeric, UMTS, WM6.1 Eng, 256MB	€ 926	€ 1,099
	CN50ANU1LP20-TR	CN50A, Numeric, UMTS, WM6.1LP, 256MB	€ 926	€ 1,099



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Meet The Top Runners....

You've heard about the Intermec Top Runners Program - now meet the team of products that are proud to be called Top Runners...

CN50 Mobile Computer

Top Runner part codes: CN50ANU1EN20-TR / CN50ANU1LP20-TR
Incorporating 3.75G WWAN capabilities, GPS, 1D and 2D barcode scanning, image capture and a colour camera in one compact device, the CN50 is a light, rugged, mobile computer, designed specifically to meet the needs the highly mobile worker. Available on Top Runners with English or language pack options, the CN50 also offers the option to add document imaging with Intermec's unique eMDI application.

CK3 Series Mobile Computer

Top Runner part codes: CK3B30D00E100-TR / CK3B20D00E100-TR / CK3B10D00E100-TR
Available with a choice of 3 different keypad options, the CK3 with linear imager is the ideal handheld computer for use within four walls. Capable of reading 1D barcodes, even when damaged or poorly printed, the CK3 can also be voice-enabled and has the option to add Intermec Terminal Emulator or Intermec Browser to support your customer's in-premise applications.

SR30 1D Handheld Scanner

Top Runner part code: 225-728-003-TR
This kit incorporates the SR30 1D scanner and USB cable, allowing your customer to scan 1D barcodes at over 500 scans/second, even when the barcode is damaged or of poor quality. Provide simple, fast, accurate point-of-service scanning out-of-the-box, all for under €100!

SR30 2D Handheld Scanner

Top Runner part code: 225-734-001-TR
Incorporating the SR30 2D scanner and USB cable, this kit meets the needs of point-of-service scanning. Supporting 1D and 2D barcode reading, it protects your customer's investment in scanning technology.

SR61B Rugged Wireless Handheld Scanner

Top Runner part codes: 225-745-002-TR / SR61BE0400-TR
This SR61B model, incorporating the industry-leading EX25 near/far area imager, offers wireless industrial scanning of both 1D and 2D barcodes from near contact to over 15m. With the SR61B, you only need one scanner to meet all of your customer's needs in the warehouse.

PF8 Desktop Printer

Top Runner part codes: PF8TA03100000-TR / PF8DA03000000-TR
Setting a new standard in IT friendliness, the compact, easy-to-use PF8 desktop printers dramatically simplify deployment and support. Quiet, reliable operation and intuitive design makes the PF8 the right fit for light duty labeling applications in transportation/courier, healthcare, in-store retail and office environments.

Note - powercord must be ordered separately.

Terms & Conditions Summary

- Top Runners products are available only through Intermec Authorised EMEA Value Added Distributors (VADs)
- Normal PartnerNet discount tiering structures do not apply to Top Runners products
- Top Runners will not affect any existing benefits (e.g. rebate, co-op)
- Project Registration is available on Top Runners Handheld Computer/Mobile products (CK3/CN50) for PartnerNet Partners
- The minimum PR project size is only \$10k/€7k/£6k, exclusively for Top Runners products
- Partners must identify the Top Runner products clearly on the PR request to qualify for the lower entry value PR
- The decisions of Intermec in respect of any and all aspects of the promotion will be final and binding
- Top Runners is an ongoing Program, although Intermec reserves the right to amend or cancel the Top Runners Program at any time without notice



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